

**Circular Letter No 7 of the 3<sup>rd</sup> of October of 2013**

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To: State Entities

Subject: Incentives for national agricultural and livestock goods in the public purchases and procurement system


The National Public Procurement Agency -Colombia Compra Eficiente- pursuant to its purpose as the governing body of the public purchasing and procurement system, presents the following guidelines to establish incentives to the offers of Colombian agricultural and livestock goods in the Procurement Processes of the State Entities.

State Entities referred to in article 1 of Law 816 of 2003 must establish in the Process' Documents a score of between 10% and 20% to stimulate the national industry. When the offer is of foreign goods and services, a score of between 5% and 15% must be established, when such offers incorporate Colombian goods (article 2 of Law 816 de 2003).

In the Process Documents of the Procurement Processes to acquire goods and services, the entities of the executive branch of the public power must establish a score of 20% of the total score of the offers of Colombian agricultural and livestock goods, both for processed as well as fresh produce.

While the Ministry of Industry, Trade and Tourism and Colombia Compra Eficiente establish the manner in which the bidder must certify the nationality of the agricultural and livestock goods offered, the bidder must present a certificate issued by an agricultural or farmers' association duly registered with the respective chamber of commerce.

Sincerely,



María Margarita Zuleta González  
General Director

Regulations  
Law 816 of 2003  
Decree 1510 of 2013